

Today, all supply chains are impacted by the effects of globalisation, be it from competing markets or erratic economies. The result is increasingly unpredictable demand and in turn unpredictable volume. To deal with such pressures, effective communication with your supply chain partners is critical in an environment where there is more fluidity of providers and also a greater expectation of their flexibility and service. Therefore, the ability to communicate a requirement and then to get a result rapidly, efficiently and in a disciplined fashion can greatly impact on the effectiveness of the business.

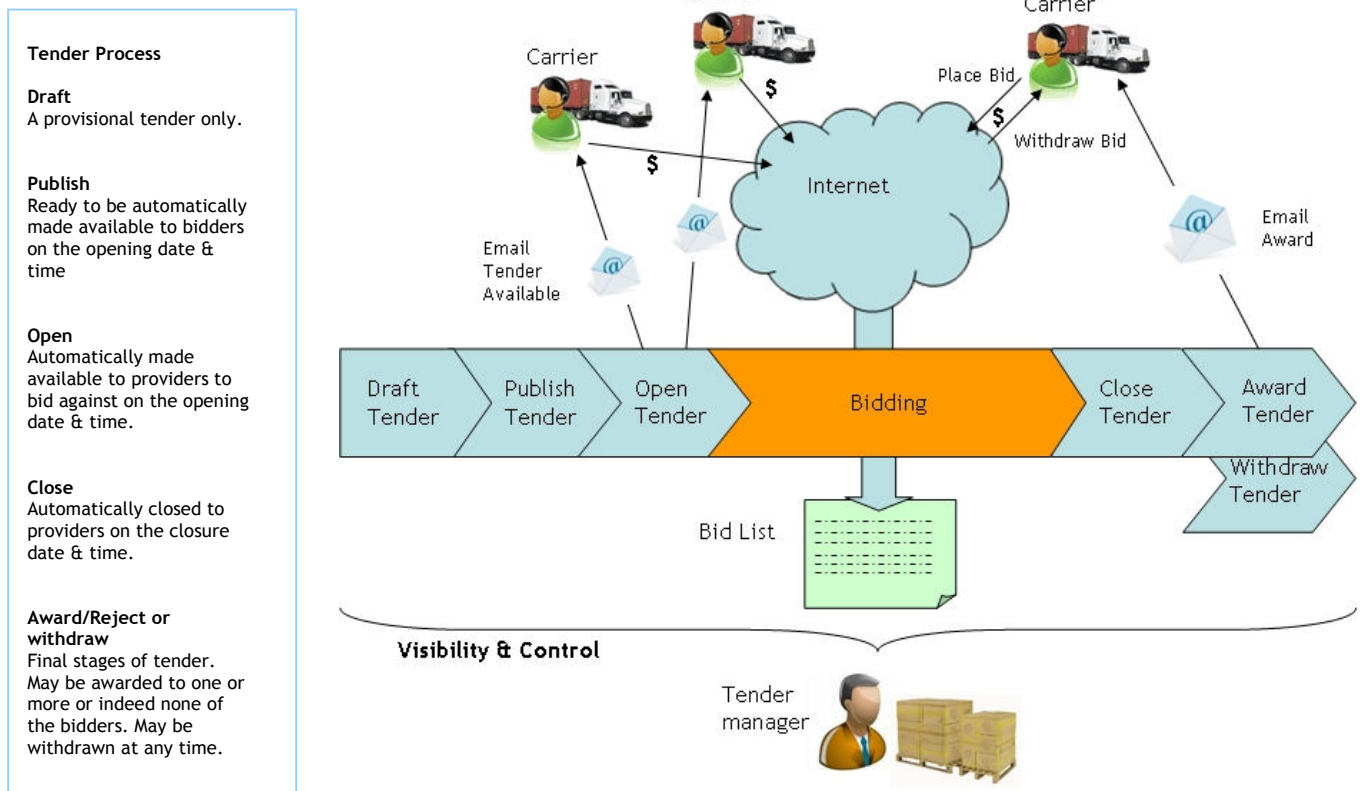
### Web based tender management

ProAct's tender management functionality provides a complete web-based communication and management platform for the creation and processing of service tenders. A tender may be for a one-off job or for a contracted rate. It may be for planned work or ad-hoc activities and it may operate as a standalone solution or as an integrated part of ProAct's wider transportation solution.

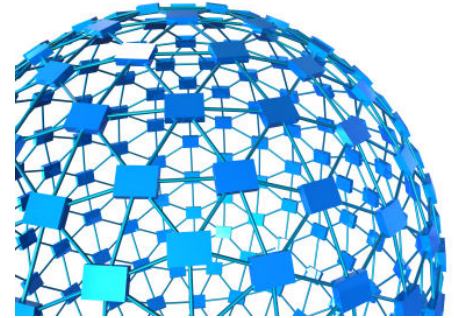
The solution enables a tender manager to create 'draft' tenders for job or rate based work and to define such things as the opening date, closing date, award date and the tender requirement and criteria. The tender manager can publish this tender to one or more service providers. On the opening day and time, these providers will be automatically notified of the tender and bidding may commence.

### ProAct solution features

- Fully web based tender management
- Service provider selection
- Automated notification of tender availability
- Wholly web based communication and bidding
- Enforced tender compliance and disciplines
- Integrated with transport management or operates standalone
- Immediate visibility for both bidder and tender manager
- Support for the audit and analysis of historical bid data



Using ProAct's solution, tender managers are given central control of all tenders and their status. Various email alerts advise them of the availability of a tender for bidding, the receipt of a bid, the closure of a bid, the success of the tender in addition to events such as the withdrawal of a bid by a provider. The tender manager can therefore manage the bidding process by exception, prompted by the solution to take action if and when appropriate. The award of one or more tenders also results in an alert notification to the bidder.



### Communication, visibility and control

Future releases of the tender management functionality will also enable the automatic creation of rate bids directly into the tariff system further automating the tender process. Furthermore, Job based awards will also feed back directly into ProAct's transportation solution applying cost to and also releasing physical manifests.

### Tender Maintenance

Search Tender Bids Journals

Tender			
# :	381	Date/Time (Created) :	14 Jul 2009 12:07
Created By :	FMS	Status :	Opened
Contact :	testrel@proact.net	Type :	Job
Opening Date :	20 Jul 2009 09:00	Closing Date :	22 Jul 2009 17:00
Award Date :	23 Jul 2009 00:00	Currency :	Euro (EUR)
Commencement Date :	27 Jul 2009 07:00	Completion Date :	27 Jul 2009 22:00
Special Instructions :			
Comments :			
Bids :	2		

Tender Details			
Job Type :	Adhoc	Reference :	HP02993/2
Transport Mode :	By Road	Job Contract Price :	198.00
Job Quantity :	10	Unit Type :	Media PALLETS
Job Weight :	800.00 KG	Job Volume :	10.00 M³
Start :	London Hub (LONDON) [POSITIONS]	End :	Frankfurt Hub (FRANKFURT) [POSITIONS]

Search Results											
Carrier	Bid #	Bid Type	Quantity	Bid	Date/Time (Created)	Transport Mode	Commencement Date	Completion Date	Contact Name	Tel. # (Work)	Bid Status
COSCO	405	Full	10	10.00	14 Jul 2009 12:11	By Road	27 Jul 2009 07:00	27 Jul 2009 22:00	Brian Martin	-	Submitted
Jimbo Jet Set Logistics	402	Full	10	10.00	14 Jul 2009 12:09	By Road	27 Jul 2009 07:00	27 Jul 2009 22:00	Jim Fox	12345	Submitted
Sanderson Empire Fleetway											
SALKMSA											
HAMBURG SUD											
APL / MOL											

Service providers also benefit from this functionality through a simple and clear online mechanism to manage and monitor their bids. They are also given continual email alert to advise them of status changes to the tender.

### Tender management - key features include:

- Manual tender creation
- Automatic tender creation
- Job or rate based tendering
- Automatic tender notification
- Automatic opening/closing of tenders
- Carrier login and bid screen
- Full or partial bidding

- Bid management screen
- Tender or bid withdrawal
- Multi bid award / rejection
- Automated email alerting
- Award notification
- Manifest to tender conversion
- Selective carrier tendering
- Carrier bid history